

Review/Submit

Medical Transport Vehicle for Hospice Patients

Grant Request Information

Short Project Title	Medical Transport Vehicle for Hospice Patients
Project Start Date	9/8/2021
Project End Date	12/31/2022
Total Project Budget	\$122,030.00
Amount Requested from The Cannon Charitable Interests	\$91,523.00
Already Raised Amount	██████████
State where project/program will be located	NC
County where project/program will be located	Surry

Project Description

The purpose of our grant request is to purchase a medical transport vehicle, outfitted with the appropriate equipment. Because the number of patients we serve has grown so rapidly, we have an urgent need for an additional transport vehicle. Having a second transport vehicle will allow us to help more patients in need of convalescent transportation to and from their homes – or a hospital – or our inpatient units (hospice homes).

In evaluating the need for a transport vehicle, we examined our transport history from May to July 2021. During that time, Mountain Valley Hospice & Palliative Care (MVHPC) provided a total of ██████ hospice patient transport trips. If we had no transport vehicle of our own, the expense to our agency would have been ██████. Because our one transport vehicle made 203 of the trips, after considering the Emergency Medical Technician (EMT) salaries and vehicle expenses, our agency saved ██████ over the three-month period. However, we still had to pay an outside service to make ██████ trips at the expense of ██████. If we owned a second transport vehicle, we could reduce or eliminate the need to pay outside companies to transport our patients.

In addition to cost savings, operating a second transport vehicle will enhance the quality of our care. Most of our patients live in rural or mountainous settings and transports are often lengthy. Because of the distance, when we call on an outside service, the transport vehicle often does not arrive in a timely manner, causing anxiety for a patient and their family. We prefer to engage our own EMTs whom we have trained to provide compassionate care and comfort to frail hospice patients during long rides.

A second transport vehicle would allow us to not only serve more patients but also allow us to have a backup vehicle support. Our existing vehicle's odometer reading is ██████. The vehicle has been in full-time use full for two years. It has been out of service for routine repairs including new brake pads, rotors, and tires. Normally, these out-of-service times would last just a few days. However, due to current supply chain issues, parts are not in stock at repair shops and must be ordered which results in longer times for the vehicle to be out of operation. A second vehicle would reduce the need for MVHPC to pay for an outside service while the other vehicle is being repaired.

Our objective is to provide all hospice patients comfortable, safe, and reliable transportation for their end-of-life care. Financial support from The Cannon Charitable Interests will make this goal a reality and allow us to focus on what matters most – providing expert compassionate care for all our patients and their families.

Describe any planned changes to the services your organization offers for the upcoming fiscal year. If no changes, leave this question blank.

What is the full timeline for the project from the beginning to end?

MVHPC placed the transport vehicle order with Northwestern Emergency Vehicles (NWEV) in September 2021. At that time, NWEV estimated the delivery date as January 2022. However, the company has been experiencing delays in obtaining vehicle chassis. NWEV is expecting to receive a chassis delivery by the end of March. If so, the company will build the transport vehicle within 60 to 90 days, with an estimated delivery to MVHPC by the end of June 2022. However, based on industry experts' opinions, United States' chassis orders placed in the fall of 2021 may not be fulfilled until late 2022. Although current supply chain disruptions impact our ability to accurately project the completion of the transport vehicle, we are hopeful it will be completely outfitted with all the necessary equipment no later than December 2022.

What is your backup plan if you do not receive consideration or full funding for this request?

If our grant request is not approved, MVHPC will seek funding from other possible grantors. We are prepared to use funds from our annual operating budget to cover any unmet philanthropic support for the project.

Please provide number of clients served for the past three fiscal years (by year) and a projected number of clients served this fiscal year.

The number of hospice patients served for the past three years was [redacted] in FY2021; [redacted] in FY2020; and [redacted] in FY2019. We anticipate this number increasing to [redacted] in FY2022.

If you provide drug or alcohol treatment services, what percentage of your clients complete your program? Of those, what is your one year success rate?

[redacted]

Number full time/part time, by program if applicable.

[redacted]

Turnover during past five years

Providing hospice care for patients with limited resources is an essential part of our mission. We rely on community support to help cover expenses for patients who are uninsured or underinsured. In 2021, MVHPC provided Charitable Care at a total cost of [redacted]. We rely on the generosity of others for our programs that are not reimbursed by public or private insurance.

How are you supported by your community?

MVHPC has strong relationships with United Fund and United Way agencies located in our service area. We partner with skilled nursing facilities, medical offices, and hospitals, including Brenner Children's Hospital in Winston-Salem where we are a trusted pediatric hospice provider.

Volunteers are an integral part of our care teams. COVID restrictions reduced volunteer opportunities during 2020 and 2021. However, COVID vaccinations have made it possible for volunteers to return our offices, hospice homes, and patients' homes. From October 2021 through February 2022, volunteers provided [redacted] clinical hours.

Organization Information

Please make sure all information is correct.

Parent Organization

Organization Relationship to Parent**Organization Legal Name**

Hospice of Surry County, Inc.

Tax ID**Doing Business As**

Mountain Valley Hospice & Palliative Care

Website<http://mtnvalleyhospice.org>**Mailing Street**

401 Technology Lane, Suite 200

Mailing City

Mount Airy

Mailing State

North Carolina

County

Surry

Mailing Zip/Postal Code

27030

Mailing Country

United States

Physical Street (if different than Mailing)**Physical City****Physical State/Province****Physical Country**

United States

Physical Zip/Postal Code**Business Phone****Services**

We serve patients and their families who are no longer seeking curative medical treatment and have turned to hospice care. No one is turned away due to inability to pay for their care. We rely on community support to help cover the hospice care expenses for our patients who are uninsured or underinsured. Our other services and programs include palliative care, grief counseling, a pediatric program, and a veterans program.

Geographic Area Served

We serve 18 counties in North Carolina and Virginia, with a main office in Mount Airy and additional offices in Winston-Salem, Yadkinville, Elkin, King, Pilot Mountain, Martinsville and Hillsville. We operate two hospice homes – in Dobson and Yadkinville.

Community Collaborations

We partner with skilled nursing facilities, medical offices, and hospitals.

Affiliations

Mountain Valley Hospice & Palliative Care is a 501(c)(3) nonprofit, community-based organization certified by Medicaid and Medicare, and accredited by the Accreditation Commission for Health Care (ACHC). Our agency's memberships include the National Hospice & Palliative Care Organization (NHPCO) and the National Partnership for Healthcare & Hospice Innovation (NPHI).

Mission Statement

To provide the best care and support for those facing serious illness - every patient, every family, every time.

Background

Since 1983, beginning as Hospice of Surry County, Inc., and merging with Northern Hospice in 2005, Mountain Valley Hospice & Palliative Care has been providing the highest level of compassionate care for patients and their families who are facing serious illness.

Your Contact Information

Please confirm your contact information is correct. If this information needs to be updated please email info@cannonfoundation.org or call [REDACTED]

Contact our office to update info.

Contact Type

Salutation

Ms.

First Name

Sara

Last Name

Tavery

fC Suffix

Title

Senior Director of Philanthropy

Primary Phone

[REDACTED]

Alternate Phone

[REDACTED]

Mailing City

Mount Airy

Email

[REDACTED]

Primary Contact Information

Salutation

Mrs.

First Name

Tracey

Last Name

Dobson

Suffix

Title

President & Chief Executive Officer

Email Address

[REDACTED]

Primary Contact Business Phone

[REDACTED]

Primary Contact Alternate Phone

Other Documents Needed

Organization Budget

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	FY22 Annual Operating Budget - MVHPC.pdf		03/17/22

Project Budget

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	ProjectBudget2022_MVHPC.xlsx		03/18/22

Certification of tax-exempt status

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	501c3_MVHPC.pdf		03/17/22

Secretary of State Organization Name Change Form

Sr. Number	File Name	Attachment Description (Optional)	Created Date
No Attachments			

Governing Body

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	Governing Board_MVHPC_11-11-21- Final.pdf		03/17/22

Audit Report

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	Audit Report One_MVHPC Audited Financials FY2021.pdf		03/17/22

Audit Report Two

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	Audit Report Two_MVHPC Audited Financials FY2020.pdf		03/17/22

IRS Form 990

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	HSC_MVHPC_990_FY2020.pdf		03/17/22

Additional Materials

Sr. Number	File Name	Attachment Description (Optional)	Created Date
1	Laerdal Compact Suction Unit 4 (LCSU 4) - 300ml _ Live Action Safety.pdf		03/18/22
2	Stryker Power-PRO XT Ambulance Cot - Fire Service, Inc. Equipment Store.pdf		03/18/22
3	Zoll AED Plus Automated External Defibrillator - Fully Automatic _ Live Action Safety.pdf		03/18/22
4	Vehicle Interior Drawing.pdf		03/18/22
5	Vehicle Exterior Drawing.pdf		03/18/22
6	Quote.pdf		03/18/22
7	Shop Order(1).pdf		03/18/22

Certification

Name and Title of Person Certifying

Sara Tavery, Senior Director of Philanthropy